ALABAMA MASTER GARDENERS ASSOCIATION (AMGA)

MANUAL FOR CONDUCTING A STATE CONFERENCE



This notebook has been prepared to guide the local associations as they host the State Conference.

Updated: June 13, 2016

Thank you and your local association for agreeing to host the AMGA State Conference

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ALABAMA MASTER GARDENERS ASSOCIATION ANNUAL CONFERENCE GUIDELINES

PURPOSE

The purpose of this manual is to help a local association prepare for and execute an annual conference. Guidelines in this manual have proven successful in the past and should be considered in the conference planning. While local associations may vary the script and execution of the conference based on locale, facilities etc., certain items in this manual must be adhered to per direction of the AMGA Board of Directors (AMGA BOD). *These items will be clearly delineated by bold, italicized annotation.*

GENERAL REQUIREMENTS FOR CONFERENCE

The annual conference is a shared responsibility between the AMGA and the local host association (LMGA). The AMGA BOD is responsible for the annual business meeting and the awards program held at the conference banquet. The other BOD responsibility is the business meeting where the membership shall elect officers, board members, and nominating committee members and transact such other business as may properly come before this annual meeting. Since the annual meeting also provides an opportunity for advanced training, networking among local associations and promotion of the Master Gardener Program, the local host association is responsible for workshops, tours, social gatherings, and lectures that fulfill this responsibility.

Certain minimum requirements are necessary to host a conference. These include:

- A facility large enough to house the conference, with one meeting room that can accommodate approximately 400 persons and additional meeting rooms for workshops/lectures.
- Social/banquet facilities for 400.
- Hotels attached to the conference site or nearby that have reasonable rates.
- A commitment from the local host association to spend 2+ years planning the conference and providing 40 or more volunteers per day during the conference.
- Conferences are normally a day and a half. If pre-conference workshops, tours, social events, etc. are planned, they are to be scheduled for the day preceding conference.
- Therefore facilities and manpower must be available for three days.

PLANNING AND SCHEDULING

Planning should begin at least two plus years prior to the anticipated conference date. The first order of business is picking a conference sight. The AMGA Vice President is chairperson of the

AMGA Conference Committee. The AMGA VP will actively research future conference locations and ask local associations if they would be willing to host a conference. *If a local association is willing, they will submit a letter of intent to the BOD.* The BOD will vote to award the conference and notify the local host association.

These task need to be accomplished very early after conference award.

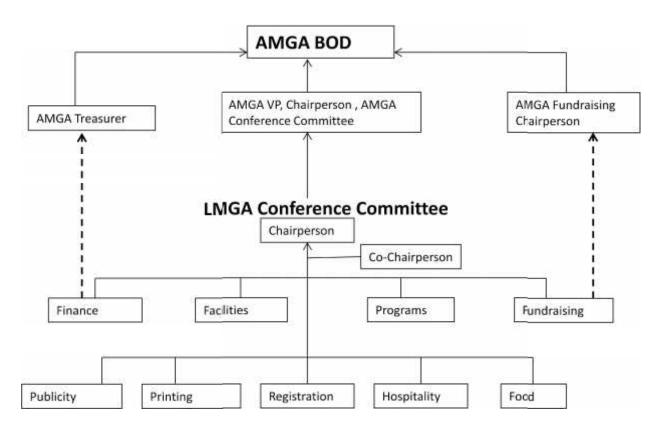
- Conference committee The LMGA shall establish a conference organization as soon as
 possible after the conference is awarded. The Conference Committee should include a
 conference chair and co-chair, and the chairs for finance, fundraising / vendors,
 food/hospitality, program/ speakers, and facilities committees, at a minimum. Other
 sections of this manual note additional conference committee/subcommittee positions
 that have been used in the past and were successful.
- 2. Conference Budget It is mandatory that a preliminary conference budget be submitted to the AMGA Conference Committee for review, within 6 months of being awarded the Conference. The AMGA Conference Committee will submit the reviewed detailed conference budget to the AMGA BOD for final review and approval. No contracts may be signed or money expended before the budget is approved by the AMGA BOD.
 - The AMGA Treasurer shall submit the detailed blank budget Excel forms to the LMGA Finance Chair for preparation of the preliminary budget.
 - The LGMA Conference committee shall review conference budgets for the past two conferences, and use these to help prepare a preliminary budget.
 - Each Committee Chairperson will develop a detailed budget for their areas
 of responsibilities and submit to the LMGA Finance Chair who will compile
 the budget.
 - For budgeting purposes, income may be based on the average of the last two conferences or as recommended by the AMGA VP.
- 3. Facility Reservations Following approval of the budget by AMGA, the local conference committee shall secure the meeting facility immediately. The Committee should plan for ~ 400 attendees.
 - If the Conference is to be held at a hotel conference facility, a block of rooms should be reserved for the Conference attendees. Attempts should be made to negotiate a reduced rate. At the meeting facility, at least one meeting room should be able to accommodate all registrants at one time. This is necessary for the opening session, banquet meal, and for the business meeting.
 - If the Conference facility is not adjacent to the hotel, the committee should

find host hotels using local Chamber and Convention and Visitors Bureau for help, and should negotiate the lowest costs and bonus rooms for out of town speakers.

- 4. Publicity Start advertising the conference on the AMGA website as soon as the conference dates and location is chosen. Also submit articles for the state newsletter at least nine months prior to the conference outlining the upcoming events. In addition, this information should be included at the AMGA website.
 - The Conference Program and Registration materials will be included in the winter issue of the State Newsletter prior to the conference. The host association shall work with the AMGA Newsletter Editor to determine format and content requirements and deadline.

LMGA CONFERENCE COMMITTEE ORGANIZATION AND REPORTING RESPONSIBILITIES

While the local host association is free to choose any organizational structure to plan and execute the conference, the following organizational structure has proven to be successful in the past. This chart does not list all possible committees or subcommittee that a LMGA may choose as part of their organizational structure.



The LMGA Conference Committee Finance Chair and the Fundraising Chair must work closely with the AMGA Treasurer and the AMGA Fundraising Chair, so they are shown reporting to the LMGA Committee chair and the respective AMGA counterpart.

The following section describes the duties and responsibilities of members of the LMGA Conference Committees. Additional committees/subcommittees are included in the section below. If a LMGA chooses to not include those committees/subcommittees, then their responsibilities need to be handled by other committees.

CONFERENCE CHAIRPERSON(S)

All Conference chairs shall read post-conference reports from the past two years as well as this manual. The Conference Chair(s) and committee chairs as desired shall meet with the VP, AMGA Conference Committee to review these documents.

Conference chair duties include:

- 1) Fill all key committee chair positions as described under planning and scheduling to immediately prepare the preliminary budget. Any other positions should be filled as necessary. It is recommended that the Conference Chair appoint a Co-Chairperson to share the responsibilities.
- 2) It is important that you put an organization in place that distributes the responsibilities of the conference to several individuals /groups and not place the majority of the responsibilities on the Conference Chairperson and the Co-Chairperson.
- 3) Schedule and preside at all meetings of committee chairpersons as needed during the time preceding the conference. It is important for the LMGA Conference Steering Committee to record minutes of the planning meetings, including reports from all subcommittees to maintain a track of what has and is occurring and action items.
- 4) Attend AMGA BOD meetings and submit written reports on the progress of the Conference.
- 5) Submit a written post-conference report no later than then September Board of Directors meeting following Conference.

LMGA CONFERENCE COMMITTEES/SUB-COMMITTEES

Each host organization will structure its own LMGA Conference Committee. This manual identifies several committees and sub-committees that may be part of the LMGA Conference Committee. Past conferences have found that most of these will be necessary to effectively host a conference. Some committees like finance and fundraising must be established because they will have direct contact with AMGA counterparts. Some committees like hospitality and food may be combined at the discretion of the Conference leadership. Early in the planning process the LMGA Conference Committee needs to be

defined and communicated to the VP-AMGA Conference Committee. No matter the LMGA Conference Committee structure, the following guidelines apply to all committees:

- Each committee chairperson will determine a budget for their committee and submit it to the LMGA Finance Chairperson and the Conference Chair, who will compile the complete budget to be submitted to the AMGA Conference Committee and the BOD.
- 2) Each Committee Chairperson should keep an account of all expenses incurred for submission to the LMGA Finance Chairperson. Submit any bills using form FIN3 shown in the forms section of this document.

Finance Committee

This committee must be a part of the LMGA Conference Committee.

- 1) The Finance Committee Chairman working with the LMGA Conference Chair shall develop a conference budget based on input from each of the other committee chairpersons using the budget forms FIN1 and FIN2 shown in the forms section of this document or budget templates provided by the AMGA Treasurer.
- 2) The registration fee, plus any estimated sponsorships, donations, and vendor and advertising income, should cover all expenses of the conference. The conference fee shall not exceed the amount determined by the AMGA BOD based on the approved budget.
- 3) The AMGA Treasurer will provide \$1500 seed money to the LMGA's account to cover any up-front expenses incurred by the host association in preparing for the conference. The seed money is considered an advance and will be calculated into the financial report for the conference. Host associations will document the use of this money by providing receipts to the AMGA Treasurer through the Finance Chair.
- 4) All monies collected, from registration, advertising, donations, etc. will deposited in the AMGA bank account. The AMGA Treasurer will provide the bank account number and guidelines on the method to be used by the LMGA Finance Chairfor bank deposits. This is very important in order for the hosting association and the AMGA Treasurer to be able to reconcile the transactions.
- 5) Make sure each committee chairperson understands how to submit bills. The Finance Chairperson will coordinate bill payment with the State Treasurer.
- 6) A record of all income and expenses should be maintained. The templates for recording the income and expenses shall be provided by the AMGA Treasurer to the LMGA Finance Chair. The AMGA Treasurer and the Finance Chair shall communicate to review all templates and debiting and crediting entries.
- 7) The Conference Expense Record (Form FIN3) will be used to document reimbursable conference expenses. The Conference Travel Expense Voucher (Form FIN4) documents

- the expenses of speakers. One copy of these two forms must be submitted to the AMGA Treasurer to receive payment for expenditures. These forms are included in the forms section of this document.
- 8) The AMGA Treasurer will have the checkbook at the conference, and will be available at the conference to pay any expenses that must be covered at that time, such as caterers, speakers, refund to registrants who had to cancel, etc.
- 9) A final report of all deposits and expenses should be submitted to the Conference Chairperson as soon as possible following the conclusion of the conference. The Finance Chairperson should work with the AMGA Treasurer to reconcile the financial report and resolve any differences. This report should be submitted to the AMGA Treasurer and Board of Directors.
- 10) It is the intent of the AMGA Board of Directors not to make a large profit. Any conference net profits shall be shared with the host organization as follows:

25% of 1st	\$2500
35% of 2nd	\$2500
45% of 3rd	\$2500
55% of 4th	\$2500
65% of profits over \$ 10,000	

Should the conference result in a loss of funds, the loss will be borne by AMGA, and not the hosting association.

11) If the hosting organization requests conference help from neighboring Master Gardener Associations, any profit sharing among associations is the decision of the hosting association and should be decided and communicated when the neighboring associations are approached for help.

Fundraising Committee

This committee must be a part of the LMGA Conference Committee. The AMGA Fundraising Chair shall meet with the Local Fundraising Chair as an important part of the financial support to the conference. The Local Fundraising Committee should include individuals who are familiar with the local business community, to solicit sponsorships for the conference.

- 1) A fundraising budget to cover expenses will be developed and submitted to the conference finance chairman.
- 2) After approval of the conference budget by the AMGA Board, the LMGA Fundraising Chairman may suggest to the AMGA Fundraising Chair ways to tailor conference packages. These packages will be used to solicit Sponsors, Donors, and Vendors. The packages distributed will be identical for both local, state and national/corporate sponsor solicitations. The cover letter and the contact will be the only differential.
- 3) The conference packages shall be approved by the AMGA Fundraising Chair and they may not be sent to potential donors until after the prior year's conference.
- 4) Fundraising for the conference will occur at the local, state, and national level. **The local fund raising area will include only the county(s) of the hosting local organization. The hosting organization will not solicit anyone outside their area.**

Any area covered by a co-hosting organization comes under state/national fund raising. Should the local organization have a special contact or relationship with a business or organization outside their local fund raising area they are required to contact the AMGA Fundraising Chair and request approval. The Local Fundraising Chair will keep the AMGA Fundraising Chair informed as to their results.

- 5) The local Chair is responsible for local fundraising, and sharing that list with the state chair so there is no duplication. Should the local Chair be told by the local contact that the solicitation must go to a regional office, the local Chair must contact the state Chair to take over the account.
 - a. A local database of contact information should be kept on what has been accomplished throughout the entire process.
 - b. A periodic report should be sent to the AMGA Fundraising Chairman giving updates on the status of local fundraising/sponsorships. The AMGA Fundraising chairperson will not participate in the local contacts unless requested by the local conference Fundraising chairperson.
- 6) The AMGA Fundraising chairperson will provide periodic reports to the Conference Steering Committee and the local conference Fundraising chairperson. The local conference committee will support the AMGA fundraising efforts ONLY as directed by the AMGA Fundraising Chairman.
- 7) Grants: Grant applications should be funneled thru the AMGA Fundraising Chairman.
- 8) The AMGA Fundraising committee and the local fundraising committee will contact and solicit both commercial and Master Gardener vendors, who have plants and other garden-related items to offer for sale. Determine a fee that will be charged for the vendor space. Traditionally, the Master Gardener vendors have been charged a lower rate than commercial vendors have. *Master Gardeners in good standing with AMGA and registered for the Conference may receive a 20% discount on a Vendor Package. Business must be owned by the Master Gardener.* Proceeds from the rental of vendor space should be used to offset the costs of the conference.
- 9) Coordinate the layout of the tables for vendors with the Facilities Chairperson and AMGA Fundraising Chairman.
- 10) Communicate in writing with the vendors at least two weeks prior to conference to establish a specific time for setup, times when the booths will be open and a time when the booths can be taken down. The Fundraising Chairperson and Committee members should be available to assist with setup and work through any problems that arise.
- 11) All vendors, sponsors, etc., who earn the right to publish logos in Conference Program must submit them by deadline established on contract.
- 12) Vendors, Sponsors, etc. must submit payment/donations one month prior to the program booklet printing deadline. Vendors, sponsors, etc., may receive a refund 6 weeks prior to the conference.
- 13) All contracts/waivers must be signed by the vendor, sponsor, etc., then submitted to the AMGA Vice President for approval and signature.
- 14) Form FR6 can be used for providing an invoice for a gift, donation, etc. for charitable

tax deduction purposes.

Silent Auction Sub-committee

The Silent Auction is a responsibility of Fundraising. It may be administered by a sub-committee of Fundraising. Approximately twelve months prior to the conference, the Silent Auction Chairperson should begin solicitation for items.

- 1) Contact each LMGA for a donation through the state Advisory Council, and local garden clubs through your local contacts. Suggested dollar value is \$50.00 or more.
- 2) Solicit donations from other sources.
- 3) A room for the silent auction should be arranged with the facilities chairperson, along with tables for display.
- 4) A bid sheet should be placed by each item and state a minimum starting bid. The sheet will provide a place for the bidder's registration number. (Form FR5)
- 5) When the bidding is closed, the Silent Auction Committee will gather the bid sheets. A \$ tally for multiple wins by one bidder should be prepared and the total \$ tally for the Silent Auction should be given to the AMGA Treasurer.
- 6) The Silent Auction Committee will then post or announce the winners of the various items and set a deadline for payment.
- 7) Members of the committee, and the State Treasurer should be available to process payments and verify all payments are collected.
- 8) Proceeds should be deposited to the AMGA account and reported to the LMGA Finance chairperson.

Registration Committee

This committee must be a part of the LMGA Conference Committee. The Registration Committee is responsible for preparing a registration form for the conference. They also process all registrations and welcome attendees to the conference. They must work closely with the program committee to make sure that the registration form includes a schedule of conference events, information on the keynote speakers, maps, and directions to the conference location, etc. They also must work with the Printing Committee to make sure the registration form is included in the AMGA newsletter and in the AMGA website.

- 1) Determine a budget for registration and submit to the Finance Chairman (Form REG1). The newsletter insert will be considered a conference expense and must be included in the Registration budget.
- 2) Keep a record of all expenses and submit all bills to be paid to the Finance Chairperson on the Conference Expense Record.(FIN3)
- 3) Establish a firm date for registrations. In some cases, two registration dates have been set with a savings for early registration and a higher charge for late registration. Make it clear that if a registrant must cancel, meal cost will not be refunded after the caterer's deadline.
- 4) The conference program and registration information will be included as a special insert in the winter issue of the AMGA Newsletter prior to the conference. This Committee will need to work with the AMGA Newsletter Editor. Prepare the

- registration insert, which will include all registration forms (Examples shown in Forms REG2.1, REG2.2). Make it clear what costs are per person. Everyone must register separately if planning to attend sessions. Based on the capacity of the conference facility, limitations may be placed on attendees. Hotel information should also be included in the package.
- 5) Work with the ACES State Master Gardener Program Coordinator to send a letter inviting the Extension agents responsible for the Master Gardener Program in their area to the conference. MG County Agents must pay the registration fee and all other associated costs. MG County Agents must also pre-register and will not be allowed as walk-ins. In the event an Extension agent is a speaker/presenter at the conference, the registration fee is waived.
- 6) The hosting association's workers and volunteers also must pay the registration fees. It must be understood that as local host, it is your turn to "work" the conference and you may not be able to attend all sessions.
- 7) Collect and record the number of people for each event. A computer spreadsheet (Excel) is very helpful and provides flexibility of gathering the information in many formats. Information should include; the number of attendees from each county, number of spouses/guests, number of attendees at banquets, tours, workshops, etc. This information is useful to future planners and to the AMGA Board. Keep all registration forms in a three-ring binder and have it available at the registration desk in case of questions.
- 8) Confirmation should be sent upon receipt of each individual registration. E-mail is recommended.
- 9) Collect and deposit all monies as directed by the LMGA Finance Chairperson and the AMGA Treasurer.
- 10) Prepare nametags showing the person's name (in large print), county represented, and the events/activities/meals the person has paid to attend.
- 11) Continuing Education Credit (CEU's) information is to be included in the conference program for each session.
- 12) The Chairperson should be free to handle late registrations and money.
- 13) It is suggested that 2-4 additional volunteers be available to assist during the Conference for "at the moment" needs.

Registration Bags Sub-Committee

Attendees have in the past been presented with conference registration bags. This activity may be handled by a sub-committee or the Registration Committee.

- 1) Solicit as many souvenirs as possible from various businesses, individuals and the local Chamber of Commerce, as well as national gardening companies through the AMGA Fundraising Chair.
- 2) Assemble packets to be distributed to registrants upon arrival. The packet should include the program, directions for off-site events, nametags, information on local attractions and local nurseries, and the CONFERENCE EVALUATION SHEET (REG3.1,

- REG3.2). Have registration packets assembled prior to the conference and day of registration.
- 3) Assist the Registration Committee at the desk during registration.
- 4) Provide a list to the Conference Chairperson of those who would require a thank you note for their donations included in the conference bags.

T-Shirt Sales Subcommittee

This activity may be handled by a sub-committee or the Registration Committee since T-shirts are handed out at the registration area.

- 1) A budget to cover cost of expenses will be developed and submitted to the conference finance chairman. (Form REG1).
- 2) The hosting association should provide a conference T- shirt that would include the conference theme, logo, and lettering as a memento of the conference.
- 3) These shirts should be pre-ordered on the registration form and be available for pickup at registration. This will eliminate any leftover t-shirts from a conference.

Evaluation Subcommittee

This activity may be handled by a sub-committee or the Registration Committee

- 1) Printing cost for the Conference Evaluation sheet should be included in the Printing Budget (Form REG4). The form should be included in the registration package or handed out near the end of the Conference.
- 2) The Evaluation Committee should develop this form. All attendees should be encouraged to fill out the form. The information should be compiled into a format that would show an overall rating of the conference. This information is important to the AMGA in planning future conferences. (Form REG3.1, REG3.2)
- 3) Evaluation forms should be reviewed by the Conference Chairperson and then passed to the AMGA Vice President for review prior to passing the evaluations to the next hosting organization.

Program Committee

This committee must be a part of the LMGA Conference Committee.

- 1) Begin work immediately on a "theme" for the conference and a tentative list of topics and workshops.
- Consult with AMGA President regarding time requirements for the Annual Business Meeting, and the AMGA Vice President for the Banquet program (AMGA Awards to be presented).
- 3) AMGA Requirements for pre-conference discussions (round tables, panels, etc.) will be needed from the AMGA President and Vice President.
- 4) Work with the registration chairperson to determine the number of programs needed and the cost. This figure is to be reflected in the conference budget submitted to the finance chairperson. (Form REG4)
- 5) Design Programs for handout at the conference. Biographical sketches of the speakers should be included in a special section of the program. Using advertisers for the program is optional and will help underwrite the costs of

printing. Work with Fundraising Chair on this.

Speaker Sub-Committee

This activity may be handled by a sub-committee or the Program Committee.

- 1) Develop a budget and submit to the finance chairperson (Form SP1 and PR1).
- 2) Secure speakers for each topic and assign a time on the program. Your Regional Extension Agent is a valuable contact person for knowledge of speakers, as well as the State MG Program Coordinator.
- 3) Speakers may be paid honorariums plus expenses. A detailed budget of each speaker's costs is to be developed and submitted to the finance chairperson (Form SP1). Expenses include mileage and/or actual travel cost, hotel and food. Mileage will be reimbursed at the current rate set by IRS. Expenses should be submitted to the Finance Chairperson on the Conference Travel Expense Voucher. If air travel arrangements are involved, it is suggested the speaker make all travel arrangements and pay the costs. Provide the Speaker with a Travel Expense Voucher for reimbursement. The deadline for submission for expense reimbursement is 30 days following the conference. (The speaker expenses are included in Form FIN4).
- 4) If a speaker wishes to sell books during the conference, obtain information for the Book Sales/Signing Subcommittee. Try to negotiate an equitable arrangement for the selling of books, whereby the conference would receive some financial benefit. AMGA will not pre-purchase books to be sold at conference.
- 5) Once a commitment from a speaker has been received, verbally or written, prepare a contract (Form SP2) which outlines the schedule and all expectations, including the amount of time they have been allocated on the program. All contracts must be sent to the AMGA Vice President for their signature. The AMGA Vice President will submit the contracts to the AMGA Treasurer for their signature and final processing.
- 6) The Speaker Subcommittee will provide speaker information to the Program Chairman for coordination with Facilities and Registration.

Book Sales/Signing Sub-committee

This activity may be performed by the Program committee or a sub-committee.

- 1) Speakers having books to sell may do so at the conference. Some will bring their books while others will expect our organization to handle the ordering. Negotiate an equitable arrangement for the selling of books, whereby the conference would receive some financial benefit.
- 2) Determine the number of speakers who wish to sell books at the conference and the times they will be available to sign/sell their books.
- 3) Work with Facilities committee and the Program Committee to have tables available for hook sales
- 4) Have volunteers manning the tables that will help the speaker with signing and collection of money.

Tours Sub-committee

This activity may be performed by the Program committee or a sub-committee. Tours of interest to Master Gardeners are desirable and should be made available. Tours may include local gardens or attractions in the area that are of gardening interest.

- 1) Cost of these should be clearly noted on the registration form. Depending on the tour, mass transportation may be needed.
- 2) Determine a budget for the transportation needs and submit to the finance chairperson. Transportation costs can increase the costs of a conference by a substantial margin.
- 3) Make arrangements to reserve transportation as far in advance as possible. Arrange guides/hosts for each bus. Make sure each guide/host has adequate directions to the designated destination.
- 4) If transportation is not to be provided give the attendees "clear" directions to the designated locations and allow them to travel on their own.
- 5) It is desirable to have Master Gardeners at all tour sites to guide attendees.

Printing Committee

This committee is responsible for all printing requirements. These include conference program, registration forms, and advertising material. These duties may be a subcommittee of the Program or Registration Committee.

- 1) Work with the program chairperson and registration chairperson. Determine a budget for all printing costs and submit to the finance chairperson. (Form REG4). Submit all bills to be paid to the Finance Chairperson on Conference Expense Record (Form FIN3)
- 2) Work with the Program and registration chairs on the layout of the written program and any other materials that need to be printed.
- 3) Have all printing done as per direction of the other committees. Other committees include but are not limited to; Registration, Programs, and Fundraising. Insure advertisers have paid for their advertising prior to printing of the program.
- 4) Deliver the printed conference Programs to the Registration Bag Sub-Committee by their required due date.

Publicity Committee

This committee may be a separate committee or a sub-committee.

- 1) Prepare *Pathways* winter issue insert and submit to the Editor by December 15 preceding Conference.
- 2) Information promoting the Conference should be given to the State MG Program Coordinator, *Pathways* Editor and the AMGA webmaster starting as soon as the conference dates and theme have been determined. Work with the Registration Committee to coordinate the release of the information.
- 3) Arrange for photographic coverage of the entire conference.
- 4) Contact the surrounding State MG Coordinators, local media, and state magazines.

Facility Committee

This committee must be a part of the LMGA Conference Committee. The Facility Chairman should arrange for the location of conference and negotiate for the cost of facility and all added item that are necessary to use the facility. This is very important as conference facilities often have hidden costs (tables, chairs, A/V equipment, etc. Insure a clear understanding of ALL the costs involved, before the contract is finalized.

- 1) Develop a budget and submit to the finance chairperson (Form FAC1).
- 2) Secure location as suggested under #2, Planning and Scheduling.
- 3) Arrange for space needed for large meeting room, rooms for concurrent sessions, and areas for refreshment breaks, displays, vendors, registration, exhibits, and book sales/signing.
- 4) Negotiate hotel and/or conference center costs. *The final contract will be sent to the AMGA Treasurer for formal signature* (the Treasurer will send the deposit check for secure the facility). If the conference is at a hotel/conference center try to negotiate free rooms. These free rooms should be used for the speakers to help with the cost of conference. Try to negotiate for a hospitality room, which can be used by your volunteers, as well as the speakers and the AMGA Board of Directors.
- 5) The AMGA Treasurer will sign the contract with the meeting facility only after the detailed budget is approved by the AMGA BOD and will provide the check to secure the facility.

Meeting Room Subcommittee

This activity may be handled by the Facility Committee. This committee works with both the programs and facilities.

- 1) Check each meeting room prior to the session, insuring it is set up properly. The Speakers Chairperson should provide a list of each speakers' needs (i.e. microphones, projectors, and screens, etc.).
- 2) Do a walk-through of the conference site to learn how to control lighting, sound systems, air conditioning, heating, etc. Make sure rooms with windows can be darkened. Arrange this with the facilities chairperson.
- 3) Try to have the rooms set up so that the entrance/exit is at the rear, opposite the speaker. Make sure the podium is set in a location allowing maximum sight of the audience for the speaker.
- 4) Assign monitor to each room for each session. The monitor should introduce the speaker, help with lighting and equipment, and keep the program on schedule. It is helpful to let a speaker know they have five minutes remaining.
- 5) Post a copy of the schedule at the meeting room door.

Audio/Visual Subcommittee

This activity may be handled by the Facility Committee. The Audio Visual Subcommittee works with the facilities and speaker chairpersons.

1) Develop a budget and submit to the finance chairperson (Form FAC1).

- 2) Check with the conference location on audiovisual options available. Verify they have personnel available who can help in emergencies.
- 3) The State MG Program Coordinator's office and County Agent's office have equipment available (laser pointers, video projectors, slide projectors, extension cords, etc.) for use at no charge. Check with them first before renting the equipment from the conference site.
- 4) Have additional equipment available in case of mechanical failure.

Food Committee

The Food Committee is responsible for food at the social event pre-conference, lunch and snacks and the banquet meal during the conference.

- 1) Develop a budget and submit to the finance chairperson. Form H1 can be used to guide budget preparation.
- 2) Be sure to include the costs of taxes and gratuity, when pricing the costs of the meals.
- 3) The budget for food requirements will be the greatest expense to the conference. Work closely with the caterer(s) to provide quality food at the best possible price.
- 4) Often snacks/beverages can be donated or provided by assisting LMGA and this is a cost-effective method of providing these services.
- 5) The time, location and the program for the banquet should be discussed with the AMGA Vice President.
- 6) The banquet should have a keynote speaker (try for a limit of 30 minutes). Work with the program chair for keynote speaker.
- 7) AMGA Awards and installation of Officers/Directors will also take place at the banquet, as well as recognition of outgoing Officers/Board Members.
- 8) If a buffet style dinner is used, make sure the setup includes at least two serving lines, to speed up service.
- 9) Ensure the registration form includes all options associated with the meals so that attendees may indicate the meals/lunch preferences. This is critical in determining a headcount for each of the food events, hopefully, avoiding over- ordering of food. Coordinate this requirement with the Registrations Committee Chairperson.
- 10) Work with the Program Committee to determine the requirements for refreshment breaks and box lunches during the conference. Provide adequate break items such as coffee, tea, soft drinks and snacks.
- 11) Provide caterer with headcount for all events at the latest they can accommodate.

Decorations Subcommittee

This committee may be part of the Food Committee, Hospitality committee or a separate subcommittee. This committee is responsible for decorations of refreshment tables and banquet table decorations.

- Determine a budget (Form H1) for decorations and submit to the finance chairperson. Submit any bills to the Finance Chairperson for payment on Conference Expense Record. (Form FIN3)
- 2) Table decorations at the refreshment breaks and at the banquet are usually given as door prizes. Work with the door prize chairperson.

Hospitality Committee

- Determine a budget for hospitality requirements (Form H1) and submit to the Finance Chairman. Submit all bills to the Finance Chairperson for payment on Conference Expense Record.(Form FIN3)
- 2) Provide welcome baskets and a note in each speaker's hotel room.
- 3) Work with Facilities Committee Chairperson to ensure a hospitality room is available. This room may be used by the local hosting volunteers, the speakers, and possibly as the meeting room for the AMGA Board of Directors. Refreshments (soft drinks, coffee, and snacks) should be provided in this room.
- 4) Work with the facilities chairperson to assign the "complimentary rooms" from the hotel contract to the speakers.
- 5) Assist the Program Committee with greeting the speakers at the hotel or airport. Be sure they have a copy of the conference materials, including the conference schedule.
- 6) Provide overall decorations of the facility, entryways, restrooms, stage area, etc. that will welcome attendees.

Door Prizes Subcommittee

This activity may be part of Hospitality committee.

- 1) Work with the Fundraising Chairmen (both local and AMGA) to organize the collection of door prizes.
- 2) Solicit donations from local merchants.
- 3) Provide a list for thank you notes to the Conference Chairperson. This can be done easily by collecting business cards of those who donate and writing on the back of the card the item donated. It also provides the name and address of the person who should receive the thank you note.
- 4) Methods of giving away door prizes vary greatly depending on the number of prizes. One method is to use the registration number on each nametag and it would correspond to a number pre-drawn for a prize. The attendees, at their leisure, can check the numbers on the door prizes to see if they have won. Be cautious of the amount of time taken up for door prizes.

<u>Forms</u>

_____ Conference Budget (prepared by LMGA Finance Committee)

Income Form FIN1

Income	Committee Responsible	#Attendees	<u>Unit</u>	Current Estimate
Registration				
Registration Fee	Finance, Registration, Conf. Chair		attendees	
Late Fee	Registration		attendees	
Fundraising	Fundraising Committee, AMGA Fundraising Chair			
Sponsorships			business	
Vendor Booths			business	
Booths for non-commercial			display and mg	
Ads/Donations				
Workshops	Programs			
Meals	Food		if all inclusive this will only be guest meals	
T- shirts	Registration, T- Shirt		attendees	
Miscellaneous Income	Finance			
Total Income				
<u>Total Income</u>				

_____ Conference Budget (prepared by LMGA Finance Committee)

Expenses Form FIN2

Sub Category	Committee Responsible	#Attendees	<u>Unit</u>	Current Estimate
Facilities (See Facilities Budget)	Facilities			
Speakers: (see Speaker Budget)	Program			
Registration Expense (See Registration Budget	Registration			
Hospitality Expenses (See Hospitality	Hospitality			
Meals (See Food Budget)	Food			
Printing	Programs, Registration, Printing			
Materials for Workshops	Programs			
Publicity	Publicity			
T-Shirts	T-Shirt			
Miscellaneous Expenses	Finance			
TOTAL EXPENSES:	3			
Net Profit/Loss				

Conference Expense Record

Check Number:_____

Form FIN3

ALABAMA MASTER GARDENER ASSOCIATION, INC. CONFERENCE EXPENSE RECORD

All reimbursements for expenses incurred will be made by the Alabama Master Gardener State Treasurer. This form must accompany any request for reimbursement. Please attach all pertinent receipts to this completed form.

Return forms to the Finance Committee Chairperson. Name/Payee:______Date:_____ Mailing Address: Conference Committee: **EXPENSES:** AMOUNT TOTAL AMOUNT CLAIMED Please use back of form if additional space is needed. <u>-</u> Approved by Finance Committee Chairperson _____ Amount Reimbursed: Approved by AMGA State Treasurer Date ____

Conference Travel Voucher

Form FIN4

Alabama Master Gardener Association, Inc.	
All reimbursement for expenses incurred will be made by the AMGA State Treasurer. This form must accompany any request for reimbursement. Please attach all pertinent receipts to the completed form and return to the Finance Committee Chairperson.	Conference Committee:
Name/Payee:	Date:
Mailing Address:	City
Walling / laul ess.	State
	Zip
	,p
Expenses:	Total Amount
Transportation	
Airlines	\$
Mileage=	\$
Parking	\$
Lodging	\$
Speaker Fee/Honorarium	\$
Meals	
Breakfast	\$
Lunch	\$
Dinner	\$
Total Amount Claimed	\$
Approved by Finance Committee Chairperson	
Approved by AMGA State Treasurer	
Amount Reimbursed	\$
Check Number	
Date:	

Form FR5 Silent Auction Bid Sheet

Silent Auctio	on Item Donate	d By	
Item # Item Descrip	otion		Item Value \$
Beginning Minimum Bid \$	5M	inimum Bid Incre	ment \$
Registration Badge Number	<u>er</u>	<u>Bid</u>	
	_		
	_		
	_		
	_		
	_		
	_		
	_		
	_		
	_		
	_		
	_		

AMGA Invoice Form FR6



Alabama Master Gardener Association, Inc

INVOICE

Invoice Number: ConfYear+CompanyName

Invoice Date:

Sponsor / Vendo	or Information
Company:	
Contact Name:	
Address:	
City/State/Zip	
Phone:	

Package Information

Package Description	Amount Due
Total Due:	

|--|

AMGA is a 501c3 Charitable Organization. Your donation may be tax deductible. IRS Employer Identification Number: 58-2067024

Registration and T-Shirt Budget

Form REG1

Registration Expense		Cost Each	Total
Memento for attendees	Registration		
Nametags & Pouch	Registration		
Tote Bags	Registration		
Pathways Insert	Registration		
Misc.	Registration		
Total Registration	Registration		
<u>Expense</u>			
Registration Income	Registration		
T-Shirts	T-Shirt		
T-Shirt Cost	T-Shirt		
T-Shirt Selling Price	T-Shirt		
T-Shirt Income	T-Shirt		

Example Registration Template

Form REG2.1

The Magic of Gardening

22nd Annual Alabama Master Gardener Association Conference

-	Birmingham Marri			
	March 22-24, 2	2012		
Registration Form - Part A			Wash.	
Last Name	First Name	=======================================	ML	
Address	City	St	ateZip	
MG CountyE				
Please click one of the options:	Master Gardener □ I	ntern ACES	☐ Guest ☐ Other	
Is the name same as the Registration	on Name for the Badg	je? □Yes □No		
If no please submit name for badge	•	7 Selection (2007)		
REGISTRATION		COST	ENCLOSED	
Regular registration, postmarked by March 2012	1,	\$100		
Late registration, postmarked after March 2012, no meals included	1,	\$145		
Friday Box Lunch Check if vegetarian meal desired			No charge before March 1, 2012	
Additional costs, as desired			N.	
Thursday Reception (Includes BBQ dinner Birmingham Botanical Gardens with Chick Pork & Sides)		\$25 t be postmarked befo	re March	
Friday Banquet at Birmingham Marriott (Pi check one) ☐ Chicken ☐ Salmon ☐ Veget		\$40 t be postmarked befo	re March	
Number of T-Shirts in each size:SmallMediumLargeXLXX		\$15 each must be received by is will be available for a.		
Guest(s) Meals:, available until March 1	, 2012			
Guest name (s):	□ Fri. Banquet \$-	☐ Thurs. Barbeque Dinner \$25 ☐ Fri. Banquet \$40; Check meal choice: ☐ Chicken ☐ Salmon ☐ Vegetarian		
Guest name (s):	☐ Fri. Banquet \$	☐ Thurs. Barbeque Dinner \$25 ☐ Fri. Banquet \$40; Check meal choice: ☐ Chicken ☐ Salmon ☐ Vegetarian		
Total Amount Enclosed				

Registration Template

Form REG2.2

Registration For	n Part B-Thursday Sessions and Breakout Sessions
	Thursday, March 22 indtable/Networking Sessions sion will last approximately 45 minutes. Please check which session(s) you
	ion will address the problem of retention of graduate Master Gardeners in programs, focusing on the three Rs: Recruiting, Recognition, and Reten-
Topics to be covered include the procedu	ision will introduce participants to the new Master Gardener data base, ures for entering data, what data is needed, methods of retrieving data ted and used at a local level, and the interface of the new system with the tors: Fred Evans and Jean Lee
	Garden Tours
3:00 – 4:30 Transportation will not be provide tanical Gardens and Aldridge Gardens.	ded. See the Conference insert for driving directions to Birmingham Bo-
I will tour Birmingham Botanical Gardens.	Docent-led tours available on the half hour.
I will tour Aldridge Gardens. Docent-led to	ours available at 3:00 and 3:30 p.m.
1: 45 – 2:35 No additional charge. Indicate you choice) beside your selections.	Friday, March 23 Breakout Sessions ur first and second choices by putting a 1 (first choice) or a 2 (second
A. Vasha Rosenblum	The Perfect Garden Pet — Red Wigglers!
B. Sallie Lee, Nelson Wynn, Jim Jacobi	Terrific Tomatoes
C, John Manion	Spring Magic—Early-Blooming Native Plants
D. Lois Trigg Chaplin	Your Yard? A Saladii
E. Betsy Fleenor	Cottage Style by Design
3:05 – 3:55 No additional charge. Indicate you choice) beside your selections.	ir first and second choices by putting a 1 (first choice) or a 2 (second
A. Vasha Rosenblum	The Perfect Garden Pet — Red Wigglersl
B. Sallie Lee, Nelson Wynn, Jim Jacobi	Terrific Tomatoes
C John Manion	Spring Magic—Early-Blooming Native Plants
C. John Manion D. Lois Trigg Chaplin	Spring Magic—Early-Blooming Native Plants Your Yard? A Saladii

Evaluation Form Template

Form REG3.1

ALABAMA MASTER GARDENER ASSOCIATION Conference March 22-24, 2012 Birmingham, Alabama CONFERENCE EVALUATION

On a scale of one to five, with one being the lowest and five being the highest, please indicate the extent to which area meets its objective with the appropriate number

Registration Comments:	1	2	3	4	5
Facilities and Location Comments:	1	2	3	4	5
Thursday Pre-Conference Seminar Comments:	1	2	3	4	5
Thursday Pre-Conference Tours Comments:	1	2	3	4	5
Session Topics Comments:	1	2	3	4	5
Speakers Comments:	1	2	3	4	5
Conference Organization Comments:	1	2	3	4	5
Time Allotted for Each Segment Comments:	1	2	3	4	5
Saturday Morning Plenary Sessions Comments:	1	2	3	4	5
Overall Usefulness of Information Presented at This Conference Comments:	1	2	3	4	5

OVER, PLEASE

Evaluation Form Template

Form REG3.2

^P g. 2 what was you	R FAVORITE PART OF THE CONFERENCE?
WHAT MOTIVAT	ED YOU TO ATTEND THIS CONFERENCE? CHECK APPLICABLE REASONS:
eakers/Presente	ers .
ellowship with ot	ther Master Gardeners
ocation	
ther (Please Spec	cify)
	ICS YOU WOULD LIKE TO HAVE INCLUDED IN FUTURE CONFERENCES IONAL COMMENTS IN THE SPACE BELOW.
	TO SCHEDULE MOST OF THE SESSIONS YOU REQUESTED OR WANTEDIF NOT, HOW COULD THIS BE IMPROVED?
GENERAL COMM	ENTS THAT WOULD BE CONSTRUCTIVE TO FUTURE CONFERENCES:

Printing & Publicity Budget

Form Reg4

Printing and Publicity Committees must work with Program and Registration Committees to get an accurate budget estimation. While the Program committee and the Registration Committee prepare the Programs and Registration forms, and what would go into pre-conference publicity, cost to the conference is in the printing of these items, so their expense should be shown under the printing and publicity budgets.

Printing and Publicity Budget				
Printing	Category	Cost ea.	Qty	Total Cost each
Program	Program			
Registration Form (s)	Registration			
Evaluation Form	Registration			
Banquet Program	AMGA			
Other				
Total Costs Printing				
<u>Publicity</u>				
Pre-Conference Handouts	Publicity			
Postage	Publicity			
TV/Radio Promotions	Publicity			
Other				
Total Costs Publicity				

Example Conference Agenda Template

Form PR1

AMGA Board Meeting & Lunch

Day 1 11:00AM Registration Opens Round Table Discussions 12:30PM-2:00PM 3:00PM Tours 5:30PM Welcome Reception 6:00PM Dinner Day 2 7:30AM-9:00AM Continental Breakfast 8:00AM-Noon Registration 9:00AM-10:15AM Plenary Session Welcome/Keynote Speaker 10:15AM-10:30AM Break, Vendors, Sponsors 10:30-Noon Annual Business Meeting Noon-1:15PM Box Lunch 1:15PM-1:30PM Break, Vendors, Sponsors 1:45PM-2:35PM **Breakout Sessions** 1. Name/Subject 2. Name/Subject 3. Name/Subject 4. Name/Subject 2:35PM-3:05PM Break, Vendors, Sponsors 3:05PM-4:00PM **Breakout Sessions** 1. Name/Subject 2. Name/Subject 3. Name/Subject 4. Name/Subject Social Hour w/cash bar 5:00PM-6:00PM 6:00PM-7:00PM Banquet 7:00PM-8:00PM Keynote Speaker Awards & Installation of Officers 8:00PM-8:30PM Day 3 Date & Date 7:30AM-8:30AM Continental Breakfast 8:45AM-9:45AM Plenary Session Preview of Next Conference Keynote Speaker 9:45AM-10:00AM Break, Vendors, Sponsors 10:00AM-11:00AM Plenary Session Keynote Speaker Closing Remarks 11:00AM-Noon

Noon-2:00PM

Speakers Budget Calculations

Form SP1

Speaker Budget		
Speakers Fee	Speakers Fee	
Speakers Name	Speakers	
-	Name	
Keynote or Break Out	Keynote or	
	Break Out	
Lodging	Lodging	
Registration	Registration	
Parking	Parking	
Meal #1	Meal #1	
Meal #2	Meal #2	
Meal #3	Meal #3	
Mileage	Mileage	
Airfare	Airfare	
Honorarium	Honorarium	
Total Speaker Cost	Total Speaker	
-	Cost	
Speakers Fee	Speakers Fee	
Speakers Name	Speakers	
	Name	
Keynote or Breakout	Keynote or	
	Breakout	
Lodging	Lodging	
Room	Room	
Parking	Parking	
Meal #1	Meal #1	
Meal #2	Meal #2	
Meal #3	Meal #3	
Mileage	Mileage	
Airfare	Airfare	
Honorarium	Honorarium	
Total Speaker Cost	Total Speaker	
_	Cost	

Total cost of all Speak	ers\$

OF RDENERS

Speakers Contract

Form SP2

SPEAKER CONTRACT

Year Alabama Master Gardener Conference
Name
Program Chairman
Address
City, State Zip

Date:

This Agreement made thisday of, 20, by Alabama (First Party) and Name of Presenter, (Second party)	Master Gardener Association (AMGA),
That in consideration of the mutual covenants and agreements to be kep part of said parties' hereto, respectively as herein stated:	pt and performed on the
I. Said party of the first part (AMGA) covenants and agrees that its Honorarium of or Speaker Fee of: put dollar amount here Honorarium will be made out to: Insert name of organization he Transportation: If applicable (include round trip fees) Audio Visual Equipment: fill in equipment needed here	
Banquet Ticket	yes/no_
Complimentary Hotel Room if Applicable	yes / no
 II. Said party of the second part (Speaker) covenants and agree Speak/Present to the AMGA Conference on day month year. The topic will be Name of topic. Will provide the AMGA Conference Program Chairman with a pedate. III. Other terms to be observed by and between the parties: 	for length of presentation
IV. If, for whatever reason, <u>speakers full name</u> cannot fulfill Part <u>Speaker name</u> must be returned and AMGA has no other res <u>Speaker name</u> . This agreement shall be binding upon the parties, their successors, assign	sponsibilities financially to
This agreement shall be billuling upon the parties, their successors, assign	ns and personal representatives.
AMGA Treasurer	Date
AMGA Vice President	Date
Speaker or Second Party	Date

Facilities Budget

Form FAC1

Facilities Budget Template			
Expense Name	Cost	Each	Total
Hotel Name Total Room Nights Contracted			
Hotel Rooms Booked			
Room per night charge			
Budgeted Hotel Cost			
Conference Center 1			
Conference Center 2			
Sub Total Hotel/Conf Center Contracts			
Microphones			
Projectors			
Screens			
Computers			
A/V Technician			
Sub Total A/V Costs			
Table Clothes			
Chairs			
Risers			
Tables / Meeting Rooms			
Registration Tables			
Easels			
Lecterns/Podiums			
Sub Total Tables, Chairs, Etc			
Vendor Booths			
pallet jacks and hand trucks			
Tour Transportation			
Vendor Parking			
0			
Security			
Insurance/Liability			
Total Costs Facilities			
iotal Costs Facilities			

Food/Hospitality Budget

Form H1

	Cost per	quantity	total
	person		Cost
Expenses			
Food			
Pre-conference, Day 1			
Snacks/Breaks			
Social/Dinner			
Day 2			
Breakfast			
Lunch			
Dinner/Banquet			
Breaks			
Day 3			
Breakfast			
Snacks/Break			
Silucitor Break			
Hospitality			
Flowers/Seeds			
Baskets			
Door Prizes			
Decorations			
Total Expenses			
Income (if all inclusive			
conference fee, this will be only guest meals)			
Social/Dinner			
Banquet			
Lunch			
Total Income			
TOTAL INCOME			
Net Income			

What a Post-Conference Report should include.

Form CH1

This report should include an 8-10 page executive summary that will go to the BOD. In that summary will be:

- Summary Report from Conference Co-Chair a brief one page summary of most important lessons-leaned, what worked well and made the most impact for a successful conference and a one paragraph evaluation of the conference.
- Conference Statistics attendance broken down by event, by day, and by category of attendees. Number registered, categorized by MG, spouse/guest, speakers, Number attending workshops, tours, etc., Number attending banquet and social events.
- Financial Summary one page summary of all income and expenses.
- Summary of evaluations from the conference 2 page summary of the attendees evaluations of the conference.
- Lesson Learned most important overall lessons learned and lessons learned by each committee. These should include what worked and what did not.

Following the executive summary will be more detailed Committee Reports written by each committee. These reports should include:

- explanation of the process followed in accomplishing their task, along with lessons learned and suggestions for upcoming conferences.
- Number of volunteers needed during the conference to complete all task.

Also attached to this detailed section will be a hard copy of the registration forms, the banquet program and the program booklet.

Complete financial records including income and expense ledgers will also be in this section and may be filed on electronic media.

This complete overall Conference report will be provided to the following year's conference committees, and this complete report will be filed in the AMGA records retention system, both as a hard copy and electronically.